

Part III. ▶ Short Conversations

Directions: You will hear some conversations between two people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will be spoken only one time and will not be printed in your test book.

41. What is most likely the man's job?
 (A) A hotel employee
 (B) A sales manager
 (C) A conference attendee
 (D) A hotel customer
42. Why does the woman call?
 (A) To reserve a double room
 (B) To make an appointment
 (C) To reserve a meeting venue
 (D) To cancel a reservation
43. What does the woman need the room for?
 (A) Job interview
 (B) Training session
 (C) Marketing meeting
 (D) Technical discussion
44. Where is this conversation most likely taking place?
 (A) In a hotel
 (B) At the office
 (C) At the airport
 (D) In Japan
45. What does the woman think of the conference?
 (A) It is a good opportunity to make new friends.
 (B) It is a waste of time.
 (C) It is a perfect way to communicate with clients.
 (D) It is a wonderful opportunity to see old colleagues.
46. What suggestion does the man give to the woman?
 (A) To make a hotel reservation as soon as possible
 (B) To call colleagues in other branches
 (C) To meet old friends more often
 (D) To visit Japan again soon
47. What is most likely the relationship between the two speakers?
 (A) Professor and student
 (B) Vendor and distributor
 (C) Supervisor and subordinate
 (D) CEO and secretary
48. What does the woman think of the man's suggestion?
 (A) She hopes he could reconsider.
 (B) She needs some time to think more thoroughly.
 (C) She thinks the idea is worth discussing further.
 (D) She will consult with her boss first.
49. What will the two speakers probably do next?
 (A) Develop new products
 (B) Attend a presentation
 (C) Sign an agreement
 (D) Arrange a further meeting
50. What department do the speakers probably work in?
 (A) Administration
 (B) Engineering
 (C) Marketing
 (D) Research & Development

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51. What does the man want to know?
(A) What advertising methods are more effective
(B) How the company can make more profits
(C) Where the meeting should be held
(D) Why they can't invest more in advertising
52. What does the woman say about online ads?
(A) Its popularity is growing.
(B) It is old-fashioned.
(C) Customers don't like it.
(D) It will be replaced by other media.
53. What are they talking about?
(A) Marketing activities
(B) Meeting agenda
(C) Ordering processes
(D) Sales strategies
54. Who should approve the order?
(A) The vendor
(B) The supervisor
(C) The accountant
(D) The CFO
55. What action should the accounting department take?
(A) Pay for the order
(B) Keep the invoice in the drawer
(C) Write "goods received" on the invoice
(D) Call the supplier
56. What business is the man most likely in?
(A) Car manufacturing
(B) Consulting
(C) Education
(D) Engineering
57. What information does the man want to know?
(A) New software systems
(B) Job interview strategies
(C) Custom-made communication courses
(D) Company meeting schedules
58. What will the woman most likely do next?
(A) Provide the man a quotation
(B) Transfer the call to a course coordinator
(C) Design a new course
(D) Fax the man an agreement
59. What are the speakers talking about?
(A) A new company policy
(B) A new product
(C) A newly formed team
(D) A new accounting system
60. How does the woman react to the proposal?
(A) She doesn't care that much.
(B) She is all in favor of it.
(C) She thinks it doesn't make any sense.
(D) She hopes her kids really like it.
61. What is most likely the woman's job?
(A) HR director
(B) Janitor
(C) Engineer
(D) Accountant
62. What's the man's problem?
(A) He needs to change his train schedule.
(B) He needs to take sick leave.
(C) He needs to cancel his trip.
(D) He needs to relocate to Stony Brook.
63. Who is most likely the woman?
(A) The man's student
(B) The man's assistant
(C) The man's lawyer
(D) The man's client
64. When will the man take the train?
(A) At 10 a.m.
(B) At 11:30 a.m.
(C) At 3 p.m.
(D) At 5 p.m.



LISTENING TEST

65. Why does the man call?
(A) To ask about a job opening
(B) To set up an interview
(C) To file a complaint
(D) To promote a product
66. What does the woman say about the job?
(A) It has been filled.
(B) It is a management level position.
(C) It requires a lot of traveling.
(D) It is still open.
67. What will the man most likely do next?
(A) Fax the woman his application form
(B) Double check with his friend
(C) Ask more details about the position
(D) Go visit the woman's company himself
68. What are the speakers talking about?
(A) The way to pick up Mr. Smith
(B) Mr. Smith's travel arrangement
(C) Linda's performance review
(D) Stacy's job responsibilities
69. How will Mr. Smith be picked up?
(A) By taxi
(B) By shuttle bus
(C) By limo
(D) By Stacy
70. What will the woman probably do next?
(A) Write Mr. Smith an email
(B) Call Stacy to arrange transportation details
(C) Drive to the airport to pick up her client
(D) Cancel the meeting with Ms. Brook

Part IV. ► Short Talks

Directions: You will hear some short talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each short talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will be spoken only one time and will not be printed in your test book.

71. Who is most likely the speaker?
(A) A radio program host
(B) A local company owner
(C) A university professor
(D) Mr. Oliver Jenkins
72. Who is Mr. Oliver Jenkins?
(A) A factory worker
(B) A director of a cookie company
(C) A weather forecaster
(D) A civil servant
73. Besides managing a company, what else is Mr. Jenkins concerned about?
(A) The climate change issue
(B) The radio program quality
(C) The compulsory education
(D) The welfare of employees
74. Why can't Mr. Nolan arrive in Taipei on time?
(A) Because of the bad weather condition
(B) Because he missed his flight
(C) Because he canceled the trip
(D) Because he doesn't know which hotel he will stay
75. When will Mr. Nolan arrive in Taipei?
(A) Wednesday, the 20th at 11 a.m.
(B) Tuesday, the 19th at 4 p.m.
(C) Monday, the 18th at 10 a.m.
(D) Friday, the 15th at 3 p.m.
76. What will the woman probably do next?
(A) Fax Mr. Nolan's meeting agenda to the man
(B) Call the hotel to reschedule room reservation
(C) Cancel the restaurant reservation
(D) Reschedule the meeting and inform the others
77. What's the purpose of the conference?
(A) To talk about new marketing approaches
(B) To recruit more employees
(C) To plan new sales strategies
(D) To sell new books
78. What will be a new marketing focus in 2013?
(A) Online social media
(B) TV commercial
(C) Advertising
(D) Online banners
79. Besides teaching at university, what else does Ms. Legg do?
(A) Sell advertising
(B) Work as a part-time consultant
(C) Write books
(D) Write blog articles
80. According to the speaker, how is the company doing?
(A) It's weak.
(B) It's doing a roaring trade.
(C) It's in the red this year.
(D) As good as last year's performance.



LISTENING TEST

81. How does the speaker predict the company's performance for next year?
(A) Continue to rise
(B) Start to decline
(C) Drop by 15%
(D) Boost by 50%
82. What does the speaker say about the customer satisfaction rate?
(A) It declines by 25%.
(B) It increases by 15%.
(C) It remains unchanged.
(D) It reaches its record low.
83. What is this talk about?
(A) Environmental issues
(B) Outdoor events
(C) Weather forecast
(D) Traffic condition
84. What will the weather be like tomorrow?
(A) It will be raining.
(B) It will be clear.
(C) It will be cloudy.
(D) It will be humid.
85. What will happen on Friday?
(A) The temperature will drop below zero.
(B) There will be a lot of snow.
(C) There will be light scattered showers.
(D) The weather will be hot and sunny.
86. What is the purpose of this announcement?
(A) To invite passengers to board the plane
(B) To announce delayed departure information
(C) To invite passengers to board the train
(D) To inform passengers of a gate change
87. Who is invited to board the plane first?
(A) Passengers flying to Taipei
(B) Passengers with credit cards
(C) Passengers with large suitcases
(D) Passengers with small children
88. When will the regular boarding begin?
(A) In 10 minutes
(B) In 20 minutes
(C) In 30 minutes
(D) In 40 minutes
89. What's the problem with the train services?
(A) They have been delayed by 30 minutes.
(B) The platform is undergoing renovation.
(C) All train tickets are sold out.
(D) Train conductors are on strike.
90. What time did the signaling problem happen?
(A) 10 a.m.
(B) 2 p.m.
(C) 2:30 p.m.
(D) 10:30 a.m.
91. What are engineers doing now?
(A) Fixing problems
(B) Going on vacations
(C) Selling train tickets
(D) Apologizing to passengers
92. What kind of product is Winnie Chen selling?
(A) Snacks
(B) Jeans
(C) Books
(D) Interior design
93. Who is most likely Ms. Kelly Hung?
(A) A fashion designer
(B) A doctor
(C) A shoe vendor
(D) An event planner
94. What is Ms. Hung asked to do next?
(A) Fax Winnie the design draft
(B) Email Winnie the contract
(C) Call Winnie back to discuss details
(D) Look for Winnie's number in the White Pages

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95. Who is most likely the speaker?
(A) An interior designer
(B) A hotel guest
(C) A hotel customer manager
(D) A business manager
96. How many floors does the hotel have?
(A) 200
(B) 30
(C) 5
(D) 50
97. What's Mr. Parker's design style?
(A) Crowded and dark
(B) Spacious and elegant
(C) Expensive and luxurious
(D) Simple and modern
98. Where does the announcement most likely appear?
(A) On a telephone answering machine
(B) In a radio program
(C) In a weather forecast
(D) In an electronics store
99. What day is this business closed?
(A) Monday
(B) Friday
(C) Saturday
(D) Sunday
100. What should the person who wants to make an appointment do?
(A) Call again tomorrow
(B) Dial 4373 and leave a message
(C) Wait for the tone
(D) Press the pound key

